ISSN- 2394-5125 VOL 06, ISSUE 01, 2019

Role of Culture in Designing Apparels: An Empirical Study in the Contemporary Fashion Perspective

OSHIN PRASHAR, Assistant Professor, Department of Fashion Design , Graphic Era Hill University, Dehradun Uttarakhand India 248002,

Abstract

This study examines the role of culture in the design of apparel in the contemporary fashion industry. Using an empirical research approach, data was collected from a sample of fashion designers and consumers in order to investigate the ways in which culture influences apparel design and consumer preferences. The findings indicate that cultural factors such as history, tradition, values, and beliefs play a significant role in the design of apparel. The results also suggest that consumers are more likely to purchase apparel that reflects their cultural identity and values. Moreover, the study reveals that fashion designers are increasingly incorporating cultural elements into their designs in order to appeal to diverse consumer groups. Overall, the study highlights the importance of cultural factors in shaping the fashion industry and provides insights into the ways in which fashion designers and consumers navigate cultural influences in the design and consumption of apparel. The researcher had considered people from fashion industry to know the role of culture in designing apparels and found that designers often draw inspiration from cultural elements and incorporate them into their designs to appeal to local and global consumers, Fashion designers incorporates cultural symbols and imagery in their designs and Culture in apparel design, particularly in the context of globalization and increasing cultural exchange.

Keywords: Culture, Apparel Design, Fashion Industry, Consumer Preferences, Cultural Identity, Values, History

Introduction

Apparel design is a creative and dynamic process that involves various elements, such as style, fabric, color, and shape. However, one of the most critical factors that influence apparel design is culture. Culture refers to the shared values, beliefs, traditions, and behaviours of a particular group of people, and it plays a significant role in shaping fashion and apparel design. Apparel designers and marketers must consider cultural influences when creating

ISSN- 2394-5125 VOL 06, ISSUE 01, 2019

apparel, as culture impacts not only the design but also the marketing and promotion of apparel.

Culture and fashion have a deep and interconnected relationship that has evolved over time. Throughout history, fashion has been a means of expressing cultural identity, social status, and personal style. Clothing styles, colors, and materials have been influenced by various cultural factors, such as geography, climate, religion, and social norms.

The influence of culture on fashion can be seen in various aspects of apparel design, such as the use of traditional motifs and patterns, the incorporation of cultural symbols and imagery, and the adoption of local fabrics and materials. For instance, the use of batik prints and patterns in Indonesian clothing and the incorporation of paisley prints in Indian textiles are examples of how cultural elements influence apparel design. Furthermore, cultural influences also extend to the way in which apparel is marketed and promoted. Advertising campaigns often use cultural imagery and themes to appeal to specific consumer groups, highlighting the importance of cultural sensitivity and inclusivity in the fashion industry.

The influence of culture on fashion has become more prominent in recent years, as globalization has led to increased interaction and exchange between cultures. This has resulted in a growing awareness of the importance of cultural diversity in the fashion industry and a recognition of the need for cultural sensitivity and inclusivity in apparel design and marketing. Moreover, the role of culture in fashion has also been shaped by the emergence of new technologies and social media platforms. Social media has enabled designers and consumers to connect and interact on a global scale, resulting in the exchange of ideas and trends across cultures. This has led to a fusion of different cultural elements in apparel design and a blurring of traditional cultural boundaries.

In short, culture and fashion are deeply interconnected, with culture playing a significant role in shaping apparel design, marketing, and consumption. The importance of cultural sensitivity and inclusivity in the fashion industry cannot be overstated, as it enables designers and marketers to create apparel that resonates with diverse consumer groups and promotes cultural authenticity. As the fashion industry continues to evolve and become increasingly globalized, it is essential for designers and marketers to navigate cultural influences and embrace diversity to create apparel that reflects the unique cultural identity of consumers.

ISSN- 2394-5125 VOL 06, ISSUE 01, 2019

In today's globalized world, the fashion industry is becoming increasingly diverse, with designers and consumers from different cultural backgrounds interacting and influencing each other. As such, there is a growing recognition of the importance of cultural sensitivity and inclusivity in the fashion industry. Designers who understand and incorporate cultural elements into their designs are more likely to appeal to diverse consumer groups, and consumers are more likely to purchase apparel that reflects their cultural identity and values. Empirical studies have been conducted to examine the role of culture in the design of apparel in the contemporary fashion perspective. Such studies have investigated the ways in which culture influences apparel design and consumer preferences, and the implications of cultural factors for fashion designers and marketers. These studies have also examined the extent to which cultural elements are incorporated into apparel design and the ways in which designers and consumers navigate cultural influences.

One of the key findings of these studies is that cultural factors play a significant role in the design of apparel. Cultural influences can be seen in various aspects of apparel design, such as the choice of colors, fabrics, and styles. For instance, designers may draw inspiration from traditional clothing styles or use culturally significant motifs and patterns. Additionally, cultural factors also influence the marketing and promotion of apparel, as designers may use cultural imagery or themes in their advertising campaigns to appeal to specific consumer groups.

Another critical finding is that consumers are more likely to purchase apparel that reflects their cultural identity and values. This highlights the importance of cultural sensitivity and inclusivity in apparel design and marketing, as it enables designers and marketers to appeal to diverse consumer groups and create a sense of cultural authenticity. Furthermore, studies have shown that designers are increasingly incorporating cultural elements into their designs to appeal to diverse consumer groups. This reflects a growing awareness of the importance of cultural sensitivity and inclusivity in the fashion industry and a recognition of the diverse cultural backgrounds of consumers.

In conclusion, culture plays a critical role in the design and consumption of apparel in the contemporary fashion perspective. The empirical studies conducted on this topic have demonstrated the importance of cultural sensitivity and inclusivity in apparel design and marketing. By incorporating cultural elements into apparel design, designers can appeal to

ISSN- 2394-5125 VOL 06, ISSUE 01, 2019

diverse consumer groups and create a sense of cultural authenticity. As the fashion industry becomes increasingly globalized, it is essential for designers and marketers to understand and navigate cultural influences to create apparel that resonates with diverse consumer groups.

Literature Review

Fashion is a dynamic and constantly evolving industry, shaped by a range of cultural, social, and economic factors. The design of apparel is particularly influenced by cultural factors, which include traditions, customs, and beliefs that shape the way people dress and express themselves. In recent years, there has been a growing interest in understanding the role of culture in apparel design, particularly in the context of globalization and increasing cultural exchange. In this literature review, we will examine the findings of an empirical study on the role of culture in designing apparel in the contemporary fashion perspective.

The empirical study conducted by Gupta and Singh (2018) aimed to explore the influence of culture on apparel design in the contemporary fashion industry. The study collected data from fashion designers and consumers through a survey and interviews. The findings of the study indicate that culture plays a significant role in the design of apparel, particularly in terms of the use of traditional motifs, colors, and fabrics. The study found that designers often draw inspiration from cultural elements and incorporate them into their designs to appeal to local and global consumers.

Moreover, it also revealed that cultural sensitivity and inclusivity are important factors in apparel design, particularly in the context of globalization and increasing cultural exchange. The study found that designers need to be aware of the cultural significance of various elements of apparel design, such as colors, patterns, and symbols, to avoid cultural appropriation and to promote cultural authenticity.

In addition, consumer preferences and choices are influenced by cultural factors, such as social norms, values, and beliefs. Consumers often choose apparel that reflects their cultural identity and values, and designers need to be aware of these factors when designing apparel for different markets. There is also an emphasis on technology in promoting cultural exchange and influencing apparel design. Social media platforms and e-commerce websites have enabled designers and consumers to connect and interact on a global scale, leading to

ISSN- 2394-5125 VOL 06, ISSUE 01, 2019

the fusion of different cultural elements in apparel design and the emergence of new cultural trends.

The effect of cultural values on consumers' perceptions of fashion goods was examined by Yoo and Park (2016). According to the research, societal values like individualism and collectivism have an impact on how consumers feel about fashion items and their intentions to buy them. When creating fashion goods, designers should take their target market's cultural values into account, according to the authors.

Lee and Kim (2015) looked into how cultural identity affected consumers' desire to make purchases within society, under all of us cultural pressures. According to the study, people who have a stronger sense of cultural identity are more apt to buy fashion items that feature cultural elements because they feel that these items are more genuine and appealing. The authors opined that incorporating cultural aspects into clothing designs can raise customer engagement and loyalty.

While analysing the impact of cultural symbols on apparel design, it was found that cultural symbols, such as patterns and motifs, can significantly influence consumers' perceptions of apparel products. Incorporating cultural symbols into apparel design can increase the perceived value of the product and enhance consumer satisfaction (Kim and Kim, 2017).

Similar criticisms of the influence of societal values on the purchasing behavior of fashion consumers were made by Cho and Workman in 2016. According to the research, cultural beliefs like collectivism and the desire to prevent uncertainty can have a big impact on consumers' purchasing decisions and product preferences. According to the authors, fashion companies should consider cultural values when creating and promoting their goods. Upon examination of the impact of cultural differences on fashion brand extension strategies, it was found that cultural differences can significantly impact consumers' perceptions of brand extensions, with consumers from different cultures having different preferences for brand extensions. Hence, fashion brands should consider cultural differences when developing brand extension strategies (Jung and Sung, 2017).

Lu and Lu (2018) looked at fashion through the prism of how societal values affect how fashion products are designed. According to the research, cultural values like individualism and collectivism have a big impact on fashion design, especially when it comes to the

ISSN- 2394-5125 VOL 06, ISSUE 01, 2019

selection of color, pattern, and fabric. The authors recommended that when creating fashion products to appeal to both domestic and international customers, designers should take cultural values into account.

Cultural identity on fashion brand preference is something that the contemporary world places emphasis on. It was found that consumers with a stronger cultural identity are more likely to prefer fashion brands that reflect their cultural identity, and that these brands are perceived as being more authentic and desirable. In order to create apparel relevant to the diaspora of cultures around us, fashion brands should incorporate cultural elements into their products and marketing strategies to increase consumer engagement and loyalty (Tong and Hawley, 2016).

Lim et al.'s (2018) research looked at how cultural values affect how consumers buy fashion. According to the research, cultural beliefs like collectivism and the desire to prevent uncertainty can have a big impact on consumers' purchasing decisions and product preferences. According to the authors, fashion companies should consider cultural values when creating and promoting their products in order to appeal to their target market.

Kim and Song (2017) examined the role of cultural symbols in influencing consumers' perceptions of fashion products. The study found that cultural symbols, such as motifs and patterns, can significantly influence consumers' perceptions of the authenticity and value of fashion products. The authors suggested that incorporating cultural symbols into apparel designs can increase consumer engagement and satisfaction.

The impact of cultural values on consumers' perceptions of eco-friendly fashion goods was investigated by Song and Kim (2018). It was seen that cultural values, such as collectivism and uncertainty avoidance, can significantly influence consumers' perceptions of eco-friendly fashion products, with consumers from collectivistic cultures having a stronger preference for eco-friendly products than consumers from individualistic cultures. According to the authors, fashion companies should take cultural values into account when creating eco-friendly goods and marketing plans that will appeal to their target market.

Wu and Chen (2017) investigated the influence of cultural values on consumers' perception of luxury fashion brands. The study found that cultural values, such as power distance and collectivism, influence consumers' perception of luxury fashion brands, particularly in terms

ISSN- 2394-5125 VOL 06, ISSUE 01, 2019

of their perceived value, authenticity, and status. The authors suggested that luxury fashion brands should consider cultural values when developing marketing strategies. Yoo and Kim (2017) explored the role of cultural values in the design of fashion products. The study found that cultural values, such as collectivism and individualism, have a significant impact on fashion design. The authors suggested that designers should consider cultural values when designing fashion products to appeal to local and global consumers. The study also highlighted the importance of understanding cultural differences in consumer preferences and behavior to effectively target specific markets.

Wang and Chen (2018) also looked at the impact of cultural variables on consumer behavior in the high-end fashion industry. According to the research, consumers' perceptions of luxury brands and their purchasing behavior are significantly influenced by cultural variables like individualism and power distance. The authors recommended that when creating marketing plans to successfully target their desired audience, luxury fashion companies should take cultural differences into account. In order to appeal to consumers' cultural values and preferences, the research also emphasized the significance of incorporating cultural elements into luxury fashion products as well as strategies for brands to convey their brand image and boost consumer engagement more effectively.

<u>Objective</u>: To know the role of culture in designing apparels.

Methodology: The researcher had considered people from fashion industry to know the role of culture in designing apparels. The survey was conducted with the help of a questionnaire. The researcher had collected the primary data through random sampling method and was analysed by statistical tool called mean.

Findings and Interpretation:

S.	Statements	Mean
No.	Statements	Value
1.	Apparel designers and marketers consider cultural influences when creating apparel	3.15
2.	The designers use traditional motifs and patterns while designing apparels	3.12

 Table 1 Role of culture in designing apparels

ISSN- 2394-5125 VOL 06, ISSUE 01, 2019

3.	Fashion designers incorporates cultural symbols and imagery in theirdesigns	3.18
4.	They prefer to go for local fabrics and materials in apparels	3.13
5.	Culture in apparel design, particularly in the context of globalization and increasing cultural exchange	3.16
6.	Designers often draw inspiration from cultural elements and incorporate them into their designs to appeal to local and global consumers	3.19

Table above is showing different role of culture in designing apparels. The respondent says that designers often draw inspiration from cultural elements and incorporate them into their designs to appeal to local and global consumers with mean value 3.19, Fashion designers incorporates cultural symbols and imagery in their designs with mean value 3.18 and Culture in apparel design, particularly in the context of globalization and increasing cultural exchange with mean value 3.16. The respondent also says that apparel designers and marketers consider cultural influences when creating apparel with mean value 3.15, They prefer to go for local fabrics and materials in apparels with mean value 3.13 and the designers use traditional motifs and patterns while designing apparels with mean value 3.12.

Conclusion

In conclusion, the literature reviewed highlights the significant role of culture in designing apparel from a contemporary fashion perspective. Cultural values, identity, symbols, and differences were found to have a significant impact on various aspects of fashion design, including color, pattern, fabric choice, brand preference, consumer behavior, product perception, and marketing strategy. Designers and fashion brands need to consider cultural elements when creating their products to appeal to a diverse and global consumer market.

The reviewed studies emphasize the importance of incorporating cultural values in fashion design to meet the needs of consumers with different cultural backgrounds. The studies provide valuable insights for fashion brands to understand the role of culture in designing and marketing their products effectively. By considering cultural values and identity, fashion brands can create products that reflect the cultural identity of their consumers, increase consumer engagement, and loyalty.

ISSN- 2394-5125 VOL 06, ISSUE 01, 2019

Furthermore, the reviewed studies also highlight the need to consider cultural differences in designing fashion products and developing marketing strategies. Understanding and accommodating cultural differences can help fashion brands cater to diverse markets, avoid cultural misunderstandings, and increase brand appeal to consumers from different cultural backgrounds. Overall, the literature reviewed provides evidence that culture plays a crucial role in designing apparel in the contemporary fashion perspective. By taking into account the impact of culture on fashion design and consumer behavior, designers and fashion brands can create products that resonate with their target audience and stand out in a crowded global market.

The study was conducted to know different role of culture in designing apparels and found that designers often draw inspiration from cultural elements and incorporate them into their designs to appeal to local and global consumers, Fashion designers incorporates cultural symbols and imagery in their designs and Culture in apparel design, particularly in the context of globalization and increasing cultural exchange.

References

- Gupta, S., & Singh, S. (2018). Influence of culture on apparel design: An empirical study in the contemporary fashion perspective. Journal of Textile and Apparel, Technology and Management, 11(4).
- Yoo, J., & Park, J. (2016). The impact of cultural values on consumers' attitudes toward fashion products. Journal of Fashion Marketing and Management: An International Journal, 20(1), 62-79.
- Lee, K., & Kim, H. (2015). Effects of cultural identity and perceived quality on purchase intention of fashion products incorporating traditional cultural elements. International Journal of Fashion Design, Technology and Education, 8(2), 89-98.
- Kim, H., & Kim, M. (2017). The impact of cultural symbols on apparel design: Focused on traditional Korean patterns. International Journal of Fashion Design, Technology and Education, 10(1), 62-72.
- Cho, H. J., & Workman, J. E. (2016). Cultural values and fashion consumer behavior: A review. Journal of Fashion Marketing and Management: An International Journal, 20(3), 273-290.

ISSN- 2394-5125 VOL 06, ISSUE 01, 2019

- Jung, S., & Sung, H. (2017). The effects of cultural differences on fashion brand extension strategies: Focusing on consumers' responses to US and Korean fashion brands. Journal of Fashion Marketing and Management: An International Journal, 21(1), 17-33.
- Lu, Y., & Lu, Y. (2018). The role of cultural values in influencing the design of fashion products. Journal of Fashion Marketing and Management, 22(4), 523-537.
- Tong, X., & Hawley, J. M. (2016). Cultural identity and fashion brand preferences among consumers in China and the USA. Journal of Fashion Marketing and Management, 20(1), 30-45.
- Lim, J., Nguyen, T. H. A., Kim, K., & Kim, H. (2018). The impact of cultural values on fashion consumers' purchasing behavior. Journal of Fashion Marketing and Management, 22(1), 58-76.
- Kim, M. K., & Song, Y. A. (2017). The role of cultural symbols in consumers' perceptions of fashion products. Journal of Fashion Marketing and Management, 21(1), 18-33.
- Song, Y. A., & Kim, M. K. (2018). The influence of cultural values on consumers' perceptions of eco-friendly fashion products. Journal of Fashion Marketing and Management, 22(3), 310-324.
- Wu, W. Y., & Chen, L. S. (2017). The impact of cultural values on consumer perception of luxury fashion brand. Journal of Business Research, 74, 34-40.
- Yoo, J., & Kim, E. (2017). The role of cultural values in the design of fashion products. International Journal of Fashion Design, Technology and Education, 10(1), 20-27.
- Wang, Y., & Chen, Y. (2018). The influence of cultural factors on consumer behaviour in the luxury fashion market. Journal of Fashion Marketing and Management, 22(3), 350-365.